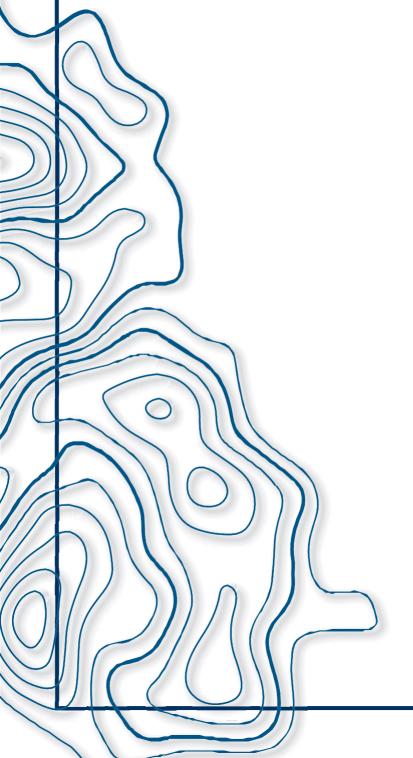


MEMBER OF THE PHATSHOANE HENNEY GROUP



**CBJ ATTORNEYS** 

## COMPANY PROFILE

YOUR NEW BREED LAW FIRM



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### WHO WE ARE

We are a bespoke new breed law firm, based in eMalahleni on the Mpumalanga Highveld, providing tailormade solutions to selected categories of clients. We care for our clients, our staff and our community. We embrace diversity. We continuously innovate in our services and the manner in which we provide it. We set standards and measure ourselves against them.

We are a proud member of the Phatshoane Henney Group of Associated Law Firms, the largest legal network in South Africa.

### **OUR HISTORY**

Our firm originated from a partnership established by Robert van der Merwe and the late John Golding in 1970, under the name and style of Golding & Van der Merwe.

In 1983 Johan Potgieter joined Robert Van der Merwe as partner and they practiced under the name and style of Van Der Merwe & Potgieter.

When Robert van Der Merwe retired from the firm in 1992, Johan Coetzee joined the firm and they continued to practice under the name and style of Potgieter Coetzee Incorporated. Melanie Beeken was appointed as director in 2000.

In July 2003 Johan Coetzee commenced to practice for his own account and in 2006 our name was changed to Johan Coetzee Incorporated.

In October 2014, we joined the Phatshoane Henney Group of Associated Law Firms, and John Mophethe was appointed as a director.

In July 2018 Melanie Beeken returned to the firm as a director and Krisna Jenkins was appointed as a director August 2019.

On 1 November 2022 we changed our name to CBJ Attorneys Incorporated.

### **CORE VALUES**

Our corporate culture is based on seven core values, namely:



INTEGRITY
We do the right thing...

We conduct our business in a fair and responsible manner in accordance with the highest standards of professional behavior and ethics. We take responsibility for our actions, inactions, and the impact they have.



#### RESPECT

We treat others as we expect to be treated...

We treat everybody and everything with the same respect and dignity as we would like to be treated. We respect and value all individuals for their diverse backgrounds, experiences, styles, approaches, ideas and opinions.



#### LOYALTY

We value our clients dearly...

Our clients are the reason for our existence. We know their business and care about their well-being.



#### **CONTINUOUS IMPROVEMENT**

We are a learning organization...

We work with passion, enthusiasm, and intellect, and are driven to surpass what has already been achieved. We constantly reassess our capabilities and best practices and strive to continuously improve through on-going investment in our business, training, and development of our staff.



#### **PERSISTENCE**

We keep going when others quit...

We relentlessly pursue our clients' interests with utmost commitment, dedication and determination, we believe that while skill, talent and knowledge are necessary for producing good results, passion and hard work is the energy that fuels truly extraordinary performance.



#### DILIGENCE

We are careful...

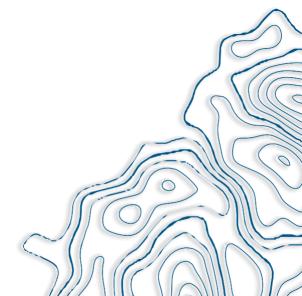
Our responsibility is to be accurate. We understand our clients' needs and we perform our work carefully, zestfully and competently; we take pride in the quality of everything we do.



#### POSITIVE ATTITUDE

We have a can-do mindset...

Positive thoughts and feelings complement learning, thinking, wellness and agility and are essential for optimum performance.





# ADMINISTRATION OF DECEASED ESTATES

Administration of a deceased estate in accordance with the provisions of Act 66 of 1965 can be a daunting task. We assist with the process, from reporting the estate to the Master to collection and transfer of assets.



#### **BEE ADVISORY SERVICES**

Advice and support in respect of Black Economic Empowerment (BEE) scorecard planning, BEE transaction structuring, equity transactions and ownership models, empowerment funding, BEE compliance in respect of relevant BEE legislation, codes and charters, skills development, centralized procurement and socio-economic and enterprise development initiatives.





#### **COMMERCIAL LAW**

#### **BUSINESS**

Advice and drafting of all types of commercial, business and other agreements and transaction documents, standardized contract formats, reviews and audits, risk assessments, negotiation, mediation and dispute resolution.

#### **COMMERCIAL CONTRACTS**

Commercial contracting is a highly specialized area of law, requiring attention to detail. We provide expert commercial contracting support, ensuring that professional, commercial and business skills and expertise are brought to bear in the drafting and negotiation of various agreements, tailored to the specific needs and requirements of each client. We are experienced in handling matters in relation to mergers and acquisitions, corporate sales and purchases, joint ventures and strategic alliances, the drafting of commercial agreements and the implementation of transactions.

#### **CORPORATE GOVERNANCE**

Advice and support regarding regulatory compliance, corporate governance, risk assessment, decision-making, company secretarial functions, policies and procedures, training, and the drafting of opinions and documentation.

#### CORPORATE STRUCTURING AND RESTRUCTURING

Advice in relation to the law and formation of business entities, including providing advisory services and guidance regarding the various business structures, the drafting of various commercial agreements, compliance, corporate structuring and restructuring solutions, **BEE** advice and general advisory services.





#### **DEBT COLLECTION**

#### **COLLECTION OF ARREAR SCHOOL FEES**

We specialize in the collection of arrear school fees. Over the last 20 years we have developed unique methods to collect arrear school fees on a "no success, no fee" basis. Our clients receive payments, not accounts.

#### **COLLECTION OF ARREAR MUNICIPAL DEBT**

We have great success in the collection of arrear municipal debt, making use of state-of-the-art debt collection software.

#### **COLLECTION OF PROPERTY LEVIES**

We attend to the collection of arrear levies due to bodies corporate and homeowners' associations.

#### **COMMERCIAL DEBT COLLECTION**

Commercial debt collection refers to collection of debt owed by a business to another business or financial institution. Debtors are usually companies and other forms of entities with limited liability which can complicate debt recovery. Each individual matter requires proper investigation, research and planning to formulate as strategy before simply issuing a summons.

#### **EDUCATION LAW**

Our professionals are equipped to provide legal support to schools in relation to various areas of education law. Our services span from handling of exemption applications, advice, policy development, labour and employment support, learner issues and discipline and the drafting of various commercial agreements.





#### **ESTATE PLANNING AND WILLS**

#### **ESTATE PLANNING**

Advice and planning in respect of personal and family estates, integrated estate structuring, fiduciary services, entity formation and registrations, opinions, trusteeships, drafting of documentation and agreements, and other related estate planning aspects.

#### **WILLS**

Advice and guidance in respect of the drafting and execution of a will, planning and formation of a family/ business / testamentary trust, compliance and fiduciary aspects, registration of trusts and safe storage of wills.



#### LITIGATION

#### **COMMERCIAL DEBT COLLECTION AND RECOVERIES**

Recovering unpaid business debts, consumer collections, asset attachment and overall fund recoveries are the aim in any successful litigation proceeding. We comprehensively provide expert advice, support, skill, and sound legal services towards our clientele, whereby our team of experts are skilled at applying various litigation tactics to assist our clients in asset and fund recoveries.

#### CORPORATE AND COMMERCIAL LITIGATION

Our team of litigation experts are proficient at assisting clients in complex corporate and commercial matters, comprised out of various types of contractual disputes, implementation of legal principles and overall dispute resolution through implementation of various litigation techniques.

#### LABOUR AND EMPLOYMENT

We provide labour and employment law services, advice and guidance in respect of employment and labour related matters towards private, institutional and corporate entities.



#### MINING AND MINERAL LAW

We assist clients in navigating the dynamic and complex field of mining law, providing advice in respect of the various legislative requirements, BEE requirements, statutory and regulatory compliance, the drafting of key mining agreements, as well as conversions and transfers of prospecting and mining rights.



#### **NOTARIAL SERVICES**

#### **ANTENUPTIAL CONTRACTS**

An antenuptial contract regulates the matrimonial property dispensation between spouses.

#### **NOTARIAL BONDS**

A notarial bond hypothecates movable assets of a debtor and is registered in the Deeds Registry to attempt to secure the position of a creditor for the satisfaction of a debt.

#### **SERVITUDES**

Advice and support regarding the registration and cancellation of servitudes including the preparation and drafting of documentation, due diligences, registration, dispute resolution, legal opinions and other aspects relating to servitudes.





#### PROPERTY LAW AND CONVEYANCING SERVICES

#### **BOND REGISTRATIONS AND CANCELLATIONS**

Advice and support regarding the registration and cancellation of mortgage bonds, drafting and preparation of securities, engaging with financiers, preparation and lodging of documentation with the Deeds Office, engaging with third parties, obtaining all necessary authorities and approvals, management of the registration or cancellation process.

#### **CONSOLIDATIONS AND SUBDIVISIONS**

Advice and support regarding the consolidation or subdivision of immovable property, including the preparation and lodging of documentation with the Deeds Office, obtaining all necessary authorities and approvals, engaging with third parties, management of the consolidation or subdivision process.

#### PROPERTY DEVELOPMENTS

Advice and support regarding property development projects which includes the consolidation and/or subdivision of immovable property, township establishments and sectional title scheme developments, including the preparation and lodging of documentation with the Deeds Office, obtaining all necessary authorities and approvals, engaging with third parties and management of the property development process.

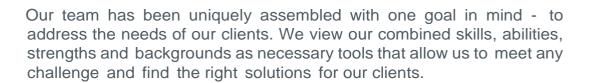
#### **PROPERTY TRANSFERS**

Buying and Selling property is often a very complex and intimidating process which requires pro-active and trustworthy legal assistance. Our conveyancers and experienced support staff ensure that our clients have a seamless and joyful experience when buying or selling a property.



#### **TRUSTS**

A trust is one of the most secure ways to protect and preserve assets and ensure that wealth is preserved for generations - providing continuity of financial support and protection for your loved ones. We provide advice and guidance in respect of the of various types of trusts, drafting and registration of trust deeds, review and amendment of trust deeds, advise on compliance and fiduciary aspects.



#### JOHAN COETZEE

Managing Director, Conveyancing, Notarial Services, Commercial

#### Education

B.Proc, LL.B, Advanced Certificate in Trust Law

#### Admission

Attorney, Conveyancer and Notary of the High Court of South Africa



Johan is the managing director of the firm, and specializes in property transfers and developments, commercial contracting, mineral law and trust law.

He obtained B.Proc and LL.B degrees from Potchefstroom University and an Advanced Diploma in Trust Law from the University of Pretoria.

Johan's forward-thinking approach, knowledge of his clients' needs and his capacity for devising pro-active innovative solutions are characteristics that make him a sought-after specialist. He has a firm understanding of Local Government Law.

Johan is an avid sports fisherman and rugby enthusiast.



#### JOHN MOPHETHE

Non -Executive Director, BEE Specialist

#### Education

LL.B, LL.M, Advanced Certificate in Labour Law, Certificate in Business Rescue, Certificate in Divorce Mediation, Certificate in Commercial Mediation

#### Admission

Attorney of the High Court of South Africa



John Mophethe is the Regional Director representative of Phatshoane Henney Attorneys at the firm. As Regional Director, John represents the interests of the Phatshoane Henney Group of Associated Law Firms at the firm and is responsible for strategic aspects of the Phatshoane Henney Group at the firm, monitoring compliance by the firm with the Phatshoane Henney Group Standards and overseeing the implementation of specialist legal services at the firm to enhance the service offering of the firm to its clients.

John is a practicing attorney with extensive experience in property law, insolvency law, labour law and mediation and arbitration. John is also a specialized BEE practitioner with an LL.M qualification in BEE law.

#### **MELANIE BEEKEN**

Director, Property Law & Conveyancing Services, Administration of Deceased Estates, Estate Planning & Wills

#### Education

B.LC, LL.B, Certificate in Administration of Deceased Estates (UNISA), Certificate in Basic Financial Management (UCT)

#### Admission

Attorney and Conveyancer of the High Court of South Africa



Melanie is an admitted attorney and conveyancer and manages the Bonds and Deceased Estate Departments of the firm.

She completed her studies at the University of Pretoria and holds Certificates in Administration of Deceased Estates (UNISA), Basic Financial Management (UCT) and is a NABFAM divorce mediator.

She has 25 years of experience in property-related matters and in the administration of deceased estates. She believes in empowering and training young candidate attorneys.

Her hobbies are reading, hiking, world history, and she has travelled extensively.



#### KRISNA JENKINS

Director, Debt Collection

Education

LL. B

Admission

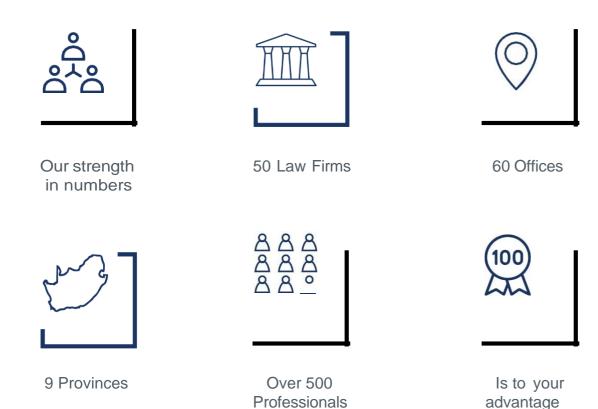
Attorney of the High Court of South Africa



Krisna joined the firm as a junior debt collection secretary in 2003. In 2012 she enrolled for her LL. B degree through the University of South Africa which she completed in 2018. She started her articles in 2014, was admitted as an attorney in 2019 and became a Director of the firm in August 2019.

Whilst studying and serving her articles she managed the Debt Collection Department and transformed it to a business unit that differentiates us from industry competitors.

Krisna is actively involved in several charity and community projects. In her spare time, she enjoys riding her Harley Davidson motorcycle.



The Phatshoane Henney Group is the largest association of independent law firms in South Africa. The strength, size and geographical location of Group firms help unlock this vital value for clients and ensures that member firms use the inherent economies of scale present in the association to set new standards for the legal profession.

The Phatshoane Henney Group of Associated Law Firms was founded by Bloemfontein firm Phatshoane Henney Incorporated in response to an identified need of law firms to strategically position themselves for the future and access the economy on the scale of a national group with national visibility and brand awareness.

Group firms are each dynamic and prominent law firms in their respective regions and subscribe to the group values of quality, service delivery, black economic empowerment and training and development. Membership provides firms with a range of benefits - from vital support services, marketing infrastructure and strategic partnerships that create value, cost savings and business opportunities for firms.

With more than 500 professionals in the group, the directory of legal services available in the Group enables member firms to draw on a broad range of legal skills and experience and support their clients through this shared expertise, expanding the capability of each Group firm to meet the legal needs of their clients. By sharing support services such as legal updates, knowledge centres, newsletters and research support, the Group enables member firms to stay up to date with new legal developments and ensure that clients receive the most relevant legal advice from Group attorneys.

Group members pool their resources and expertise to foster a national service directory and network of firms and professionals that can assist clients across South Africa, in addition to providing opportunities for candidate attorneys and professionals to work at firms in most major centres.

CBJ Attorneys is the proud recipient of the New Breed Law Firm Platinum Award 2021 /22, which has been awarded to our firm by the Phatshoane Henney Group in recognition of our above 90% compliance with the Group Standards in 2021 and 2022. The Platinum Award is the highest award of the Phatshoane Henney Group to a member firm.



# YOUR NEW BREED LAW FIRM

Phone: 013 653 3500 Email: info@cbjlaw.co.za www.cbjlaw.co.za 42 Plumer Street, eMalahleni P O Box 913, eMalahleni, 1035 Docex 50, eMalahleni



